For Immediate Release. Westbrook (CT) December 10, 2014 — Gowrie Group, a leading independent
insurance agency, celebrated a year of great milestones throughout the 2014 year. These milestones are
capped with marking the company's 40th year in business. What started as a small 2-person insurance
agency insure boating, has matured and grown into a remarkable and successful organization of 155
professionals providing a full range of insurance solutions to individuals, businesses, non-profits, and
marine entities across the nation. Gowrie Group's portfolio of insurance solutions and risk management
services protect more than 12,000 businesses, non-profits, municipalities, museums, homes, autos,
boats, and equine interests. The company also offers comprehensive employee benefits solutions, health
and life insurance to individuals, and safety consulting services. This Connecticut firm with shoreline roots
is now one of the fastest growing and most respected independent insurance agencies in the country.

"Gowrie Group has come a very long way since I started selling yacht insurance out of a boatyard in
Essex, CT with my sister Nancy Sprigg in 1974," said Carter Gowrie, CEO of Gowrie Group. "I am
extremely proud of what we have grown to become and thank the entire Gowrie Group team for the
dedication and commitment it has taken to get her. I am looking forward to the next 40 already."

Gowrie Group is a very special and unique organization. The company's tagline is "Always on Watch,"
which represents the company's commitment to always being ready and poised to protect the assets and
interests of clients. The company also trades on the branding line "A Sense of Calm" - a feeling which it
strives to instill in all clients.

"2014 was a year of important milestones," said Ed Gumbrecht, COO & President of Gowrie Group. "Our
team has been recognized for our business performance and our growth by several industry associations,
but even more notably we have been lauded for great service and expertise by the individuals and
organization we serve."

Gowrie Group focuses on providing risk management solutions to business and individuals that face
complex risks. Gowrie Group's successful Burgee Insurance Program which protects 1,000 yacht clubs and
community sailing programs across the nation, is a great example of the company's niche expertise. The
company's relationship and partnership with the New England Museum Association, focused on bringing risk
management solutions to museums and cultural institutions across New England, exemplifies one of the
company's specializations. For nearly 600 public safety clients in New England, Gowrie Group brings
exclusive access to the VFIS insurance program, a specialty insurance solution designed to meet the unique
and complex needs of public safety operations. For individuals, the company has deep expertise insuring
coastal homes, boats, yachts, equine related risks, fine arts & collections, and more.
Gowrie Group’s Significant 2014 Milestones Include:

- Named as a Top-50 Independent Insurance Agency in the United States.
- Named as a Top-50 Commercial Insurance Agency in the United States.
- Largest Independent Marine Insurance Agency in the US.
- Recognized as Benefits/Health Agency of the Month by Rough Notes.
- Voted by employees as a Top Workplace in Connecticut, for the fourth year in a row.
- Partnered with the Mystic Seaport to protect the nation’s maritime history and insure the 38th voyage of the Charges W. Morgan whaling ship.
- Partnered with the New England Museum Association to bring insurance solutions and risk management to museums and cultural institutions across New England and beyond.
- Launched an educational healthcare seminar series called “The 2014 Affordable Care Act is Now.”
- Announced a new 2 year marketing contract with US Sailing and Chubb Insurance, for providing insurance solutions to US Sailing members.
- Teamed with the National Sailing Hall of Fame to collect, present, and preserve the rich history of American sailing through the “Gowrie Group Yacht Club Stories Project”
- Launched a new program to insure Community Sailing Programs across the nation.
- Received a special award from the Rhode Island Association of Fire Chiefs’ Foundation (RIAFC) in appreciation of our support of the RIAFC Honor Flight Network.
- New, updated gowrie.com website, to celebrate Gowrie’s evolved brand and growth.
- Partnered with New England Science & Sailing’s STEM Leadership Program of New London CT to promote interest in science, technology, engineering and math (STEM) through sailing, kayaking, marine science and adventure sports.
- Grew to over 13,000 clients
- Grew to over 150 employees working from across five primary locations (Westbrook CT, Darien CT, Newport RI, North Kingstown RI, and Marshfield, MA)
- Launched the 11th annual Gowrie Group Challenge to benefit the Shoreline Soup Kitchens; campaign is on track to reach $1,000,000 of total funds raised over the life of the challenge, to benefit our Connecticut shoreline neighbors in need of food services.
- Celebrated our 40th year in business.

Picture: Gowrie Group Team at company annual picnic, 2014.

About Gowrie Group: Always on Watch. As one of the nation’s Top-50 independent insurance agencies and the largest independent marine insurance group in the United States, Gowrie Group provides total risk management services to individuals and organizations with complex insurance needs. Gowrie Group offers comprehensive insurance solutions matched with trusted advice and a commitment to service excellence. Gowrie Group’s portfolio of offerings includes commercial, home/auto, equine, and yacht insurance, as well as employee benefits solutions and safety services. The company’s 155+ professionals service clients across the United States from offices in Westbrook (Conn.), Darien (Conn.), Newport (R.I.), North Kingstown (R.I.), and Marshfield (Mass.). For more information, visit www.gowrie.com or call 800-262-8911.

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