

## Gowrie Group Combines Forces with Annapolis-Based International Marine Insurance Services.

**This is Gowrie Group's second of two strategic acquisitions of insurance firms located in the Annapolis area. These acquisitions secure Gowrie Group's place as the nation's leading provider of marine insurance. Industry veteran, Suzanne Redden will lead Gowrie Group's new Mid-Atlantic Operation.**

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**Gowrie Group**, a CT-based, nationally recognized, Top-50 independent insurance agency, is excited to announce they have acquired the second of two leading Mid-Atlantic based marine insurance specialists – **International Marine Insurance Services (IMIS)**. Earlier this fall, Gowrie Group acquired **Hartge Insurance Associates**.

In conjunction with this new agency combination, Gowrie Group previously announced that insurance industry veteran and Annapolis resident Suzanne Redden, joined the Gowrie team to be the Branch Manager of the new Gowrie Group Mid-Atlantic operation. Redden has enjoyed a distinguished career in marine underwriting and business development for carriers and agencies. She will be leading the team from the existing IMIS office located in the Annapolis-area.

The joining together of International Marine Insurance Services (IMIS), Hartge Insurance Associate, and Suzanne Redden with Gowrie Group enables Gowrie to expand its geographic presence and bring its insurance and risk management expertise to the strong, established marine communities found in the Mid-Atlantic and beyond.

*"We are honored by our new relationship with these two firms and we're very impressed with the strong business they have built over the past 3 decades,"* said Carter Gowrie, Chairman and CEO of Gowrie Group. *"We look forward to working together with their strong teams to bring increased access to insurance solutions to all their clients."*

Together, Gowrie Group, IMIS, and Hartge become one of the largest recreational marine insurance agencies in the nation, Northeast, and Mid-Atlantic.

IMIS is a prominent mid-Atlantic based insurance firm with 30+ years of marine insurance expertise. Their primary area of specialization is insurance solutions for cruising yachts that sail worldwide, offered through the Jackline Insurance Program. Gowrie Group and IMIS will continue to offer the Jackline Program; the program will be available to existing and new clients.

Hartge Insurance [joined forces with Gowrie Group](#) in September of this year. Hartge Insurance, led by Totch Hartge, was a family owned business with a marine history that went back more than 44 years. Totch Hartge has joined the Gowrie Group team and will continue to specialize in boat insurance and commercial marine insurance.

Al Golden, President of IMIS shared, *"We have always respected Gowrie Group's strong reputation in the insurance marketplace and their team of experienced professionals. Together, as a combined organization, we will be able to offer expanded solutions and services to all of our clients. We are excited about the future we are going to build together."*

According to Ed Gumbrecht, President of Gowrie Group, *"The synergies and complementary strengths between the three companies (Gowrie Group, IMIS, Hartge Insurance) add up to a win for all our clients – new choices, broad forms of coverage, and exceptional service."* Gumbrecht added that Gowrie Group looks forward to bringing access to complete personal insurance solutions – home insurance, auto insurance, crew medical insurance, equine insurance, umbrella coverage, health insurance, and family risk management – to clients of IMIS and Hartge Insurance.

The three companies will continue to support their longtime established partnerships and programs that benefit the members and affiliates of US Sailing, Seven Seas Cruising Association, National Sailing Hall of Fame, and US Power Squadrons.

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**Gowrie Group** is a full-service insurance agency, offering personal, family, and business insurance solutions, as well as employee benefits programs, and other related services. The firm is headquartered in Westbrook, CT, with offices in CT, MA, RI, and MD. Gowrie is ranked among the Top 50 independent insurance agencies and represents 50+ A-rated insurance companies. Learn more at [www.gowrie.com](http://www.gowrie.com).